

**Terri S. Johnson, CRE Managing Partner of Bedford Cost Segregation's Mid-Atlantic Region**

Terri helps commercial real estate owners and investors realize significant tax savings with valuable engineering-based tax depreciation and incentive strategies. During her 23 years in commercial real estate market, Terri has authored numerous articles and is a frequent speaker on cost segregation. She also provides CPE training and practice development seminars to accounting firms nationwide. She works with companies and their CPAs to develop strategies to incorporate the regulations into their business process.